

# AGENDA

I. Non-Invasive Body Contouring
II. Benefits
III. Treatment Options
IV. Treatment Zones
V. Q&A
VI. Media
VII.Results



## What is Non-Invasive Body Contouring?

Don't want any incisions when contouring? No problem! InMode has a suite of noninvasive procedures that don't require any incisions and deliver noticeable results. Our non-invasive body treatments help improve the appearance of cellulite, reduce dimpled skin, help slow the loss of elasticity on the abdomen, love handles, hips, thighs and other areas that require fat reduction.





## Benefits over surgery...

- No incisions
- Short procedure time, with no downtime
- Long lasting results
- Procedures are done in-office and have minimal discomfort
- Affordable: Liposuction on average costs \$6,000 and up!





# TREATMENT OPTIONS





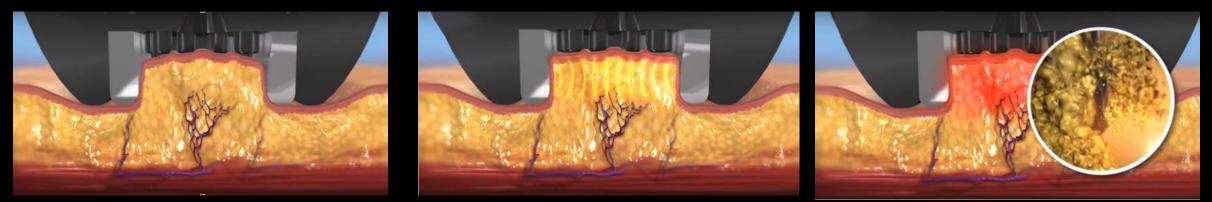
BODY  $fx \in MINI fx$ 

**BodyFX** address problematic fatty tissue in larger body areas such as the abdomen, back (flanks), and thighs. **MiniFX** target smaller problematic areas.

They uses a combination of different clinically proven modalities including radio-frequency energy, deep tissue heating, and suction coupled negative pressure.



## Mechanism of Action: BodyFX



Suction Coupled Basic RF

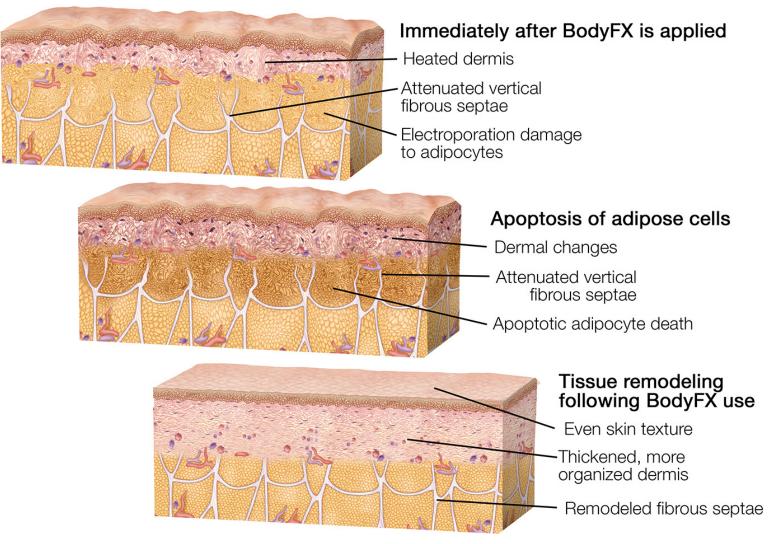
Controlled RF Heat Emitted

Emission of High Voltage Ultrashort purse duration RF

The radio-frequency energy distributes heat to the skin and underlying fat, causing the tissues to heat and contract. The vacuum and controlled energy pulses then work synergistically to provide beautiful body shaping results.



#### Remodeling of tissue following BodyFX treatment





#### CLINICAL & EXPERIMENTAL DERMATOLOGY RESEARCH

#### Peer Reviewed Journal

A Clinical and Biological Evaluation of a Novel, Noninvasive Radiofrequency Device for the Long-Term **Reduction of Adipose Tissue** 

Sylvie Boisnic, 201,<sup>12</sup> Marc Divaris, 201,<sup>2</sup> Andrew A. Nelson, 201,<sup>3</sup> Nima M. Gharavi, 201, 201, and Gary P. Lask, 201<sup>44</sup> *Institution (REDECO, Paris, France* <sup>2</sup>Department of Plastic and Maxillo-Facial Surgery, University Pitie Salpetriere, Paris, France Department of Dermatology, Tufts University, Boston, Massachusetts Department of Dermatology, University of California, Los Angeles, California

Background and Objective: A novel, noninvasive Key words: radiofrequency; adipose tissue; circumfer-technology, utilizing suction-coupled radiofrequency (RF) ence reduction; noninvasive fat destruction; apoptosis; heating and ultra-short pulse duration, high-voltage irreversible electroporation; neocollagenosis electrical pulses was studied for its efficacy and safety on adipose tissue reduction.

#### Methods: Twenty-one subjects underwent treatment of INTRODUCTION AND OBJECTIVE their abdominal fat once weekly for 6 weeks. Clinical Adipocytes store energy in the form of cytosolic outcomes including abdominal circumference, adipose triglycerides. These fat cells make up adipose tissue in tissue thickness (measured by ultrasound), adipose tissue the body and are held together by an organized lobular weight, body weight, and clinical photographs were network of collagenous fibrous septae. Adipocytes can obtained at visits 1 and 3 months after last treatment. distend dramatically with increased triglyceride content. Adverse events were recorded. Three subjects, who were Excess adjuose tissue can lead to aesthetically displeasing indergoing a future elective abdominoplasty, were treated body contour bulges and convex distensions. Fat lobules with the same protocol, but on only one side of the abdomen are contained within and partitioned by fibrotic septal

before abdominoplasty. Biopsies from the RF-treated and divisions running perpendicular and oblique to the surface intreated sides were harvested during abdominoplasty of the skin. In females, these partitions can weaken and the and cultured; measurements of adipocyte size and shape, orientation of the septae be altered, resulting in focal rate of apoptosis, collagen production, and dermal thick herniations of fat into the dermis, creating the classic ess were determined. Results: Significant clinical improvements (P < 0.05) were Lipoplasty (SAL) performed under tumescent anesthesia

observed for the following clinical outcomes: reduction of has long been the gold standard treatment to reduce focal abdominal circumference (113.4-110.7 cm), reduction of fat excess [2]. Recently, ultrasound, laser, and radiodecreased, which was statistically significant at 1-month follow-up, but was not statistically significant at 3-month follow-up (73.9-73.3 kg, P=0.609). Histologically, adipo-

hollow-up, Dat was not statistically significant at 3-month follow-up (D3-73.3kg, P-0.099). Histologically, adipo spape, with necessal levels of apoptosis, increased collagen synthesis, with compaction and reorganization of the derniswas allo observed. Only minor, transmitties effective were reported. Conclusions: This novel, noninvasive RF device addominal circumference and reducing subcutaneous fat layer thickness. Histologically, these improvements appear to be partly related to increased adipocyt-appendix Lazers Sorg, Med. 46:94-103, 2014. © 2014 Wiley Periodicals, Inc.

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Authors: Sylvie Boisnic- MD, Marc Divaris- MD, Andrew A. Nelson- MD, Nima M. Gharavi- MD, PhD and Gary P. Lask-MD

A Clinical and Biological Evaluation of a Novel, Non-invasive Radiofrequency Device for the Long-Term **Reduction of Adipose Tissue** 

Objective: A novel, non-invasive technology, utilizing suction-coupled radiofrequency (RF) heating and ultra-short pulse duration, high-voltage electrical pulses was studied for its efficacy and safety on adipose tissue reduction.

Method: 21 subjects underwent treatment of their abdominal fat once weekly for 6 weeks. Biopsies from the RF-treated and untreated sides were harvested during abdominoplasty and cultured; measurements of adipocyte size and shape, rate of apoptosis, collagen production, and dermal thickness were determined.

Results: Significant clinical improvements (P < 0.05) were observed for the reduction of abdominal circumference (113.4–110.7 cm). Within the adipose tissue of the treated areas, increased levels of adipocyte apoptosis were observed immediately following the treatment series, with approximately 20% of all adipocyte cells staining positive for APAF-1, a validated marker of apoptosis. At day 14 of culture, fat cell apoptosis had further increased (30% of adipocytes staining positive for APAF-1) within the RF-treated adipose tissue. Additionally, a significant increase in collagen synthesis (neocollagenesis) representing an average increase of 13.7% was observed after treatment by the RF device, with a mean collagen level of 57.6 mg/mg in the treated zone versus 49.7 mg/mg in the non-treated zone, as determined by the Spectro colorimetric method.

> View full article here: http://inmodemd.com/wpcontent/uploads/2014/02/PeerRev JCEDR TiteFX.pdf



subcutaneous adipose tissue thickness (40.5-38.5 mm), frequency (RF) technologies have been added to traditional and reduction in adipose tissue weight (32.2-30.7 kg) at lipoplasty, resulting in energy-based liposuction, to im-3-month follow-up visits. Overall patient weight also prove the soft tissue contraction, and minimize ecchymosis

bulging skin nodules of cellulite [1]. Suction-assisted

(wileyonlinelibrary.com). DOI 10.1002/lsm.22223



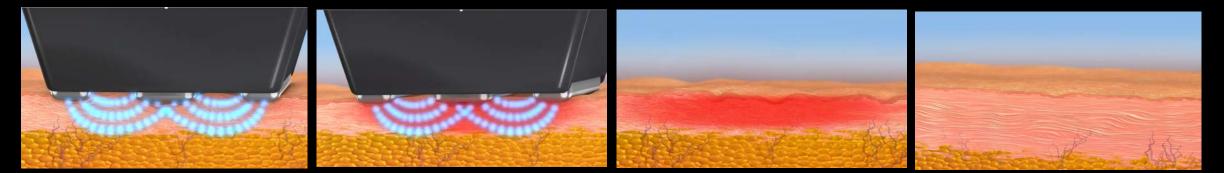
# PLUS

Plus is safe for all skin types and is appropriate for individuals seeking a noninvasive and natural looking appearance.

Patients will see improvements in skin tone, texture, and irregularities (such as wrinkles). Patients have reported smoother and more defined skin.



## Mechanism of Action: Plus



Controlled RF Heat Emitted A.C.E. technology targets deep within the skin to ensure that no areas are under, or over-treated, thereby maximizing results and providing consistent outcomes.



View Video

### JOURNAL OF COSMETICS AND LASER THERAPY

#### Peer Reviewed Journal

Journal of Cosmetic and Laser Therapy, 2015; Early Online: 1-6

CASE REPORT

#### A novel non-invasive radiofrequency dermal heating device for skin tightening of the face and neck

ANDREW A. NELSON<sup>1</sup>, DAVID BEYNET<sup>2</sup> & GARY P. LASK<sup>2</sup>

<sup>1</sup>Department of Dermatology, Tufts University School of Medicine and Private Practice, Nelson Dermatology, Saint Ptersburg, Florida, USA, <sup>2</sup>Division of Dermatology, David Gefen School of Medicine, University of California at La Angeles, California, USA

#### bstract

Background: Loose, lax skin is a common cosmetic compliaint. Previous non-invasive skin tightening devices had modest efficacy and verse associated with pain or downtime. Objective: To evaluate the efficacy and stelevol a novel bipolar RF device for skin lightening. Methods: Fifteen consecutive frandar pathetic structure in the case series; 14 completed the study and were included in the analysis. The device under investigation is a novel, bipolar RF device allowing for achievement and matientance of optimal dermal temperatures to stimulate collagan remodeling and skin lightening. Methods: understructures the second structure second structure by the study and post-treatment photographs and determined the associated improvement, if any. Rendtr: All patheting. Patients influences in the study and determined the associated improvement, if any. Rendtr: All patheting. In the determined to have a clinical improvement, as the pre-treatment and post-treatment photographs were correctly identified by the evaluators. It was observed that 21% (V14) of patients had significant improvement, 50% (714) had mild timp improvement, and 29% (414) had mild improvement. No pain, side effects, or adverse events were observed. *Conclusions:* This novel bipolar RF device represents a safe, defective treatment polaring king king infact.

Key Words: non-invasive, radiofrequency, rejuvenation, skin tightening

#### Introduction

As we are, our collaren and elastic tissue degrade. resulting in excess, loose skin; this is often one of the first signs of facial aging. As a result, surgical rhytidectomy (facelifts) remains a common surgical procedure to help reverse this aging process, with 133,320 facelift procedures performed in 2013, the most recent year for which data is available from the American Society of Plastic Surgeons (1). While facelifts remain an extremely effective method to reduce static rhytids, there has been a dramatic paradigm shift toward non-surgical skin tightening and rejuvenation techniques, as patients seek to achieve skin tightening with no or minimal downtime procedures. In 2013, 293,388 non-surgical skin tightening procedures and 456,613 photoreiuvenation procedures were performed, a much higher volume than traditional surgical facelifts, according to the

American Society for Aesthetic Plastic Surgery (2), While many technologies including infrared lasers, intense pulsed light devices, and resurfacing lasers have been utilized to heat the deep dernis, thereby resulting in skin tightening, the results have typically been modest (3–5). Recently, intense focused ultrasound has been proposed as a potential option for skin tightening, however, these treatments are associated with pain and downtime (6). An ideal skin tightening treatment would be efficacious, pain free, require no anesthesia, and result in no downtime. Radiofrequency (RF) technology represents a potentially promising option for non-invasive skin tightening to achieve these ideals. RF devices utilize detertical conductance. in the form of ranidiv later-

nating electrical current (various frequencies can be

utilized, but they are typically greater than 1,000,000

cycles per second), to cause oscillation of cellular

informa

Correspondence: Gary P. Lask, MD, Department of Dermatology, University of California Los Angeles, 200 UCLA Medical Plaza, Suite 450, Los Angeles, CA 90095, USA. Tel: + (310) 825-6911. E-mail: gink@medinet.acla.edu

> Authors: Authors: Andrew A. Nelson, David Beynet, Gary P. Lask

#### A novel non-invasive radiofrequency dermal heating device for skin tightening of the face and neck

**Background:** Loose, lax skin is a common cosmetic complaint. Previous non-invasive skin tightening devices had modest efficacy and were associated with pain or downtime. New technologies may allow for effective skin tightening with a series of no downtime, radiofrequency treatments.

**Objective:** To evaluate the efficacy and safety of a novel bipolar radiofrequency device for skin tightening.

**Methods:** 15 consecutive female patients were enrolled in the case series; 14 completed the study and were included in the analysis. The device under investigation is a novel, bipolar radiofrequency device allowing for achievement and maintenance of optimal dermal temperatures to stimulate collagen remodeling and skin tightening. Patients underwent a series of 4-6 weekly treatments. Three blinded, experienced cosmetic physicians evaluated paired blinded pre-treatment and posttreatment photographs and determined the associated improvement, if any.

**Results:** All patients (14/14) were determined to have a clinical improvement, as the pre-treatment and post-treatment photos were correctly identified by the evaluators. 21% (3/14) patients were observed to have significant improvement, 50% (7/14) observed to have moderate improvement, and 29% (4/14) had mild improvement. No pain, side effects or adverse events were observed.

**Conclusions:** This novel bipolar radiofrequency device represents a safe, effective treatment option for non-invasive skin tightening.

View full article here: <u>http://inmodemd.com/wp-</u> <u>content/themes/inmode/clinical\_results/PeerRev\_JCLT\_Forma\_ANGL.pdf</u>



## WHY CONTOURA?

Contoura is the first and only non-invasive body contouring technology proven in peer reviewed and published human studies to both permanently kill adipose tissue and contract the skin.

- I. Kills Fat
- **II. Reduces Cellulite**
- III. Tightens Skin





## TREATMENT AREAS

BODY f xMINIf xPLUS ABS, FLANKS, BACK, NECK, ARMS, KNEES

THIGHS & BUTTOCKS

NECK, ARMS, KNEES & CELLULITE SKIN TIGHTENING FOR ALL PARTS OF THE BODY



#### Q: Is this a safe treatment?

A. Contoura uses thermal temperature monitoring, which allows for ongoing and accurate readings that are constantly monitored during the treatment.

#### Q. Does it hurt?

A. Most users find BodyFX comfortable. During the treatment you can expect a warming of your skin and a gentle pulling sensation as the radio-frequency and vacuum work to smooth out the unwanted stubborn pockets of fat.

#### Q. How many sessions are required?

- A. It is recommended that weekly session are performed over an eight week period. Gradual improvements in the area can be seen following the first few treatments. The skin's surface will feel softer and smoother immediately.
- **Q.** What is the post procedure care?
- A. There is absolutely no downtime.





## IN THE MEDIA







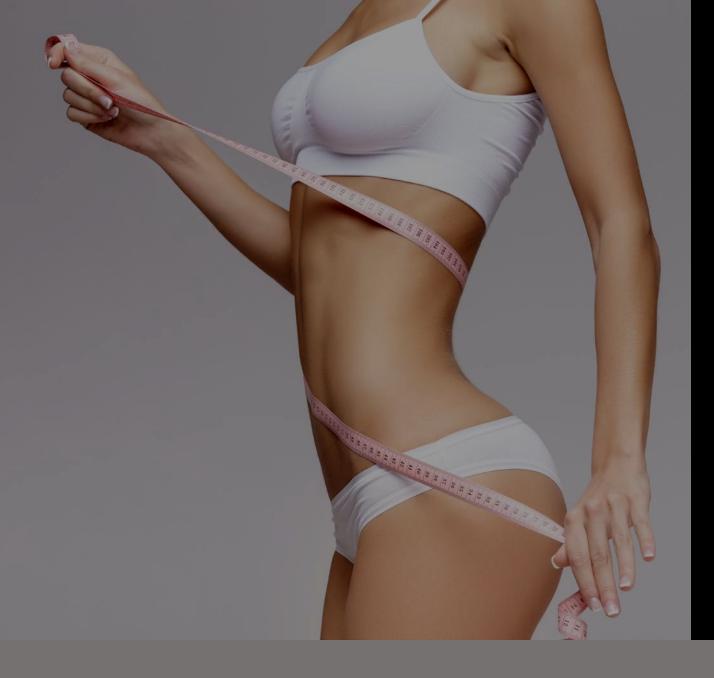












## BEFORE & AFTER PHOTOS

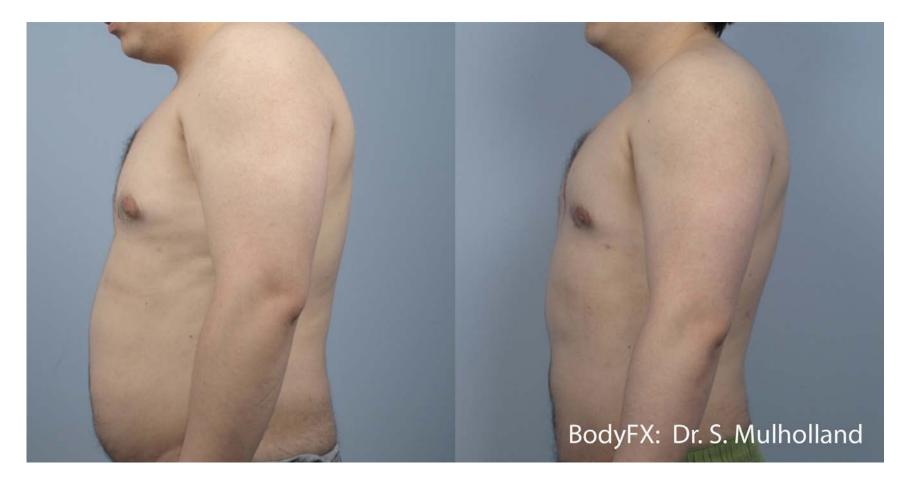








### BODYFX





### BODYFX



### **BODYFX: 7** TREATMENTS **PLUS:** 3 TREATMENTS



















### Back Flanks: 2 TREATMENTS Abdomen: 3 TREATMENTS



### BODYFX

## INMODE



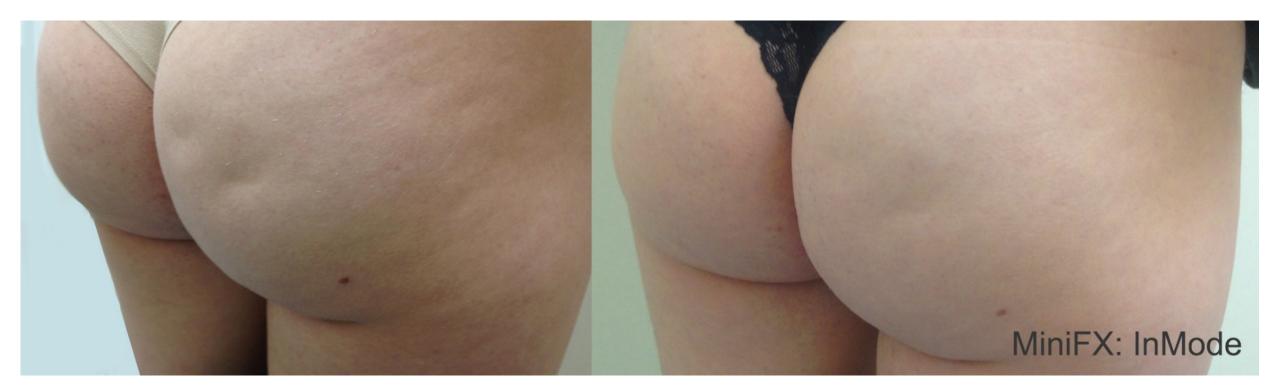


### BODYFX











## PLUS



### **PLUS: 8 TREATMENTS**







### **PLUS: 5 TREATMENTS**







#### PLUS: 8 TREATMENTS



## WHO'SIN?

Contact Us

